

**From:** Stuart Nelmes  
**Sent:** Tuesday, December 10, 2019 4:35 AM  
**To:** Hantz Presume  
**Cc:** Bill Barnes; Edward Scrase; Salvatore Minopoli  
**Subject:** Re: Encore/Highview/VELCO meeting

Hi Hantz,

Great to meet you and your colleagues yesterday, as discussed I've attached a 'rule of thumb' matrix to use as a guide for the footprint of Highview's Cryogenic Energy Storage facilities. Any questions please don't hesitate to contact me.

In addition please let me know how we can help support in your storage technology study.

Regards

Stuart

NOTE: The matrix provided by Highview Power is proprietary to Highview Power.